

### General Announcement

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### Company Information

Main Market Company New Announcement

Submitting Investment Bank/Advisor (if applicable)

Submitting Secretarial Firm (if applicable)

\* Company name

QUILL CAPITA TRUST

\* Stock name \* Stock code

QCAPITA 5123

\* Contact person \* Designation

Corinne Tan Vice President 03-27888188

\* Contact number E-mail address

corinne.tan@qct.com.my

Type \*

Announcement

Subject \*:

**OTHERS** 

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ANNOUNCEMENT IN BURSA MALAYSIA'S WEBSITE)

Description \*:-

(Note: Please enter the announcement description in this field and the announcement details in the Announcement Details/Table Section or attach the full announcement details as an attachment)

NEWS RELEASE

Quill Capita Trust's Year-to-Date Earnings Per Unit Increase by 1.0

Announcement Details/Table Section :-

(This field is for the details of the announcement, if applicable)

Kuala Lumpur, 31 October 2012: Quill Capita Management Sdn Bhd ("QCM"), the manager of Quill Capita Trust ("QCT"), a listed real estate investment trust ("REIT"), announced that QCT achieved a realised net income of RM26.54 million for the nine months ended 30 September 2012 ("YTD 30 September 2012"), a 1.1% increase from RM26.25 million in the corresponding period in 2011. This increase is mainly due to lower financing costs notwithstanding a marginal decline in gross revenue by 0.8% to RM52.36 million for YTD 30 September 2012.

For the third quarter ended 30 September 2012 ("3Q 2012"), QCT recorded a realised net income of RM9.30 million which translates to a realised earnings per unit ("EPU") of 2.38 sen in 3Q 2012.

QCT's unaudited Consolidated Financial Statements for 3Q 2012 are available on its website (www.qct.com.my) and on Bursa Malaysia's website (www.bursamalaysia.com).

For further details of the news release, please refer to file as attached.

Attachment(s):- (please attach the attachments here) News Release QCT 3Q2012 ( Bursa ).pdf

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## **NEWS RELEASE**

# Quill Capita Trust's Year-to-Date Earnings Per Unit Increase by 1.0%

**Kuala Lumpur, 31 October 2012**: Quill Capita Management Sdn Bhd ("QCM"), the manager of Quill Capita Trust ("QCT"), a listed real estate investment trust ("REIT"), announced that QCT achieved a realised net income of RM26.54 million for the nine months ended 30 September 2012 ("YTD 30 September 2012"), a 1.1% increase from RM26.25 million in the corresponding period in 2011. This increase is mainly due to lower financing costs notwithstanding a marginal decline in gross revenue by 0.8% to RM52.36 million for YTD 30 September 2012.

For the third quarter ended 30 September 2012 ("3Q 2012"), QCT recorded a realised net income of RM9.30 million which translates to a realised earnings per unit ("EPU") of 2.38 sen in 3Q 2012.

QCT's unaudited Consolidated Financial Statements for 3Q 2012 are available on its website (<a href="www.qct.com.my">www.qct.com.my</a>) and on Bursa Malaysia's website (<a href="www.bursamalaysia.com">www.bursamalaysia.com</a>).

Dato' Mohammed Hussein, Chairman of QCM said: "The Manager has delivered satisfactory performance through its prudent cost management and active asset management strategies, notwithstanding the challenging office market environment. The Manager has successfully renewed leases that were due in 3Q 2012 and is currently working on finalizing the lease renewals that are due in the fourth quarter of 2012. The Manager is confident of renewing the majority of the balance of leases that are due in the fourth quarter of 2012."

"Our prudent debt management strategy also contributed in sustaining QCT's earnings. Our borrowing cost is lower compared to the previous corresponding quarter in 2011. Overall, we have managed to contain QCT's total expenses to RM15.21 million for YTD 30 September 2012, a 6% decrease from the corresponding period in 2011."

"In the midst of challenging market conditions, the Manager will continue to proactively explore accretive acquisitions for QCT and at the same time, focus on active asset and portfolio management strategies to achieve sustainable income distribution for the unitholders."

## **About Quill Capita Trust**

Quill Capita Trust is a commercial Real Estate Investment Trust (REIT), established through a trust deed dated 9 October 2006. Managed by Quill Capita Management Sdn Bhd (QCM), the main thrust of Quill Capita Trust's activities include acquiring and investing in commercial properties in Malaysia to provide unitholders with long-term and sustainable distribution of income as well as capital growth potential. Currently, Quill Capita Trust owns ten buildings comprising five in Cyberjaya, two in Kuala Lumpur, one each in Shah Alam and Petaling Jaya and one in Penang, valued at RM814.8 million as at 31 December 2011.

QCM is owned by CapitaLand RECM Pte Ltd (40%), a wholly-owned subsidiary of CapitaLand Financial Limited, the financial services business unit of CapitaLand Limited; Quill Resources Holding Sdn Bhd (30%); and Coast Capital Sdn Bhd (30%). CapitaLand is one of Asia's largest real estate companies. Headquartered and listed in Singapore, the multi-local company's core businesses in real estate, hospitality and real estate financial services are focused in growth cities in Asia Pacific and Europe.

## Issued by Quill Capita Management Sdn Bhd

For media enquiries, please contact: Joyce Loh

Tel: 03-27888188 Fax: 03-27888199

Email: joyce.loh@qct.com.my

### IMPORTANT NOTICE

The past performance of Quill Capita Trust ("QCT") is not indicative of the future performance of QCT. Similarly, the past performance of QCT Manager is not indicative of the future performance of the QCT Manager.

The value of units in QCT ("QCT Units") and the income derived from them may fall as well as rise. The QCT Units are not obligations of, deposits in, or guaranteed by, the QCT Manager. An investment in the QCT Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request that the QCT Manager redeem or purchase their QCT Units while the QCT Units are listed. It is intended that holders of the QCT Units may only deal in their QCT Units through trading on Bursa Malaysia Securities Berhad ("Bursa Malaysia"). Listing of the QCT Units on the Bursa Malaysia does not guarantee a liquid market for the QCT Units.

This release may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other developments or companies, shifts in expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business.

You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of the QCT Manager on future events.