



## Raffles City Singapore

22 January 2009





## Performance of RCS Trust – 4Q 2008

	CCT's 60% Interest					RCS Trust (100%)
		Actual		Forec	cast <sup>1</sup>	Actual
	4Q 2008 S\$'000	4Q 2007 S\$'000	Change %	4Q 2008 S\$'000	Change %	4Q 2008 S\$'000
Gross Revenue	31,083	26,059	19.3	28,212	10.2	51,805
- Office	5,059	4,302	17.6	4,703	7.6	8,431
- Retail	12,894	10,223	26.1	11,521	11.9	21,490
- Hotel	11,952	10,477	14.1	11,123	7.4	19,920
- Others	1,178	1,057	11.4	865	36.0	1,964

Net Property	19,799	18,223	9.6	19,774	0.1	32,998
Income	19,799	10,223	0.0	19,774	0.1	32,990

Note:

<sup>1.</sup> The forecast for RCS Trust is based on the forecast shown in the joint announcement with CapitaMall Trust ("CMT") on 9 June 2008.





## Performance of RCS Trust – 2H 2008

	CCT's 60% Interest  Actual Forecast <sup>1</sup>					RCS Trust (100%) Actual
	2H 2008 S\$'000	3.1		2H 2008 S\$'000	Change %	2H 2008 S\$'000
Gross Revenue	59,953	51,066	17.4	56,717	5.7	99,922
- Office	9,809	8,289	18.3	9,378	4.6	16,348
- Retail	25,103	20,145	24.6	23,735	5.8	41,837
- Hotel	22,760	20,632	10.3	21,933	3.8	37,933
- Others	2,281	2,000	14.1	1,671	36.7	3,804

Net Property	40,169	35,871	12.0	40,073	0.2	66,948
Income	40,109	33,071	12.0	40,073	0.2	00,940

Note:

<sup>1.</sup> The forecast for RCS Trust is based on the forecast shown in the joint announcement with CMT on 9 June 2008.





## RCS Valuation

Valuation (S\$ million)							
	RCS Trust CCT (100%) (60% Interest)				Valua	ation Cap	Rate <sup>1</sup>
as at 1 Jun 08	as at 1 Dec 08	as at 1 Jun 08	as at 1 Dec 08	Variance (%)	as at 1 Jun 08	as at 1 Dec 08	Variance (bps)
2,732.4	2,695.0	1,639.4	1,617.0	-1.4	Office : 4.25% Hotel :	Retail : 5.50% Office : 4.50% Hotel : 5.75%	Retail: +25 Office: +25 Hotel: +25

#### Note

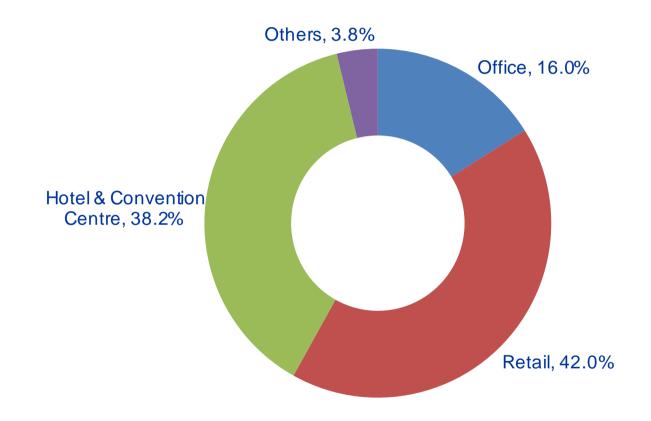
1. Valuation Cap Rate refers to the capitalisation rate adopted by the independent valuers to derive the market values





#### **Diverse Sector Mix**

#### Sector Mix for RCS by FY 2008 Gross Rental Income







### Occupancy and Renewals/New Leases

#### Renewals and New Leases Committed from 1 Jan 2008 to 31 Dec 2008

Renewed/New		Increase v	Committed Occupancy	
	Leases as at 31 Dec 2008	Forecast <sup>1</sup> Rent	Preceding Rent	as at 31 Dec 2008
Raffles City Tower	4,151 sq m (5.7%)	30.4%	186.3%	99.7%
Raffles City Shopping Centre	7,975 sq m (11.0%)	6.9%	10.7%	100.0%

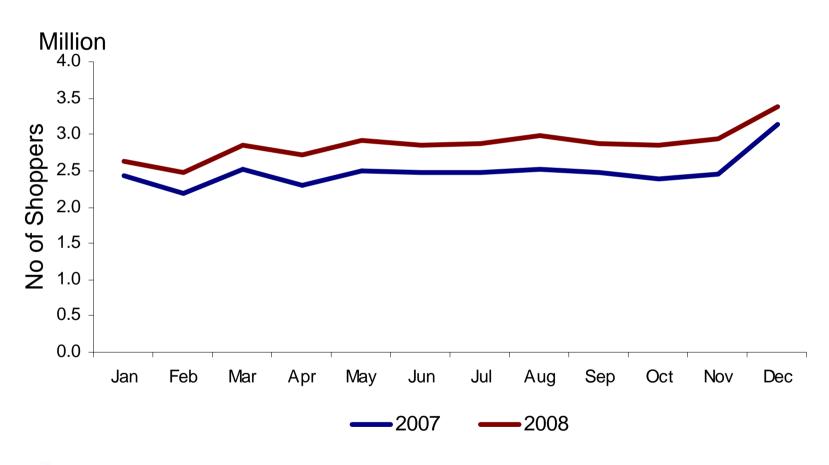
#### Note:





<sup>1.</sup> Based on the manager's forecast and assumptions as shown in the joint announcement by CCT and CMT on 9 June 2008

# Shopper Traffic Grew 15% in 2008 vs 2007 Over The Same Period

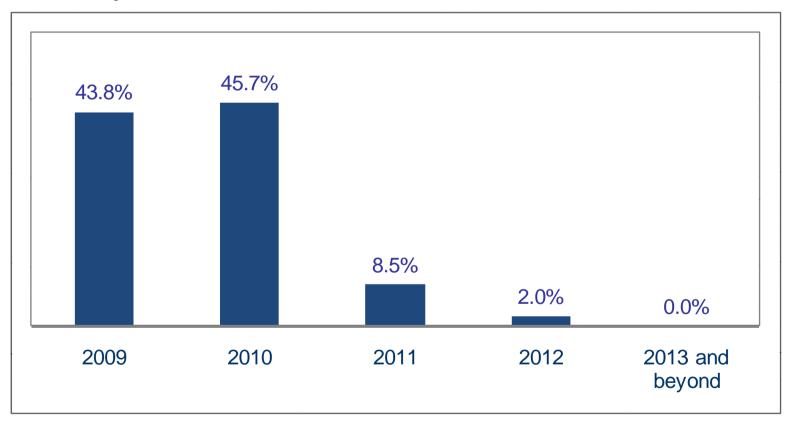






# Lease Expiry ProfileRaffles City Tower

#### Leases up for Renewal as a % of Gross Rental Income as at 31 Dec 2008



Weighted Average Expiry by Gross Rental Income 1.35 Years

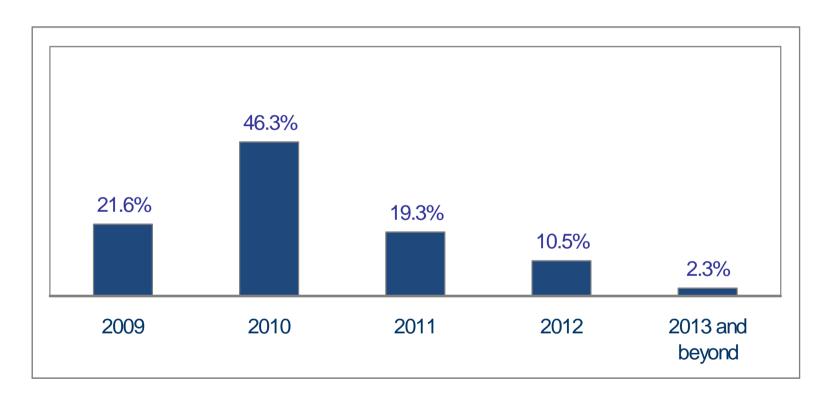




### **Lease Expiry Profile**

#### Raffles City Shopping Centre

Leases up for Renewal as a % of Gross Rental Income<sup>1</sup> as at 31 Dec 2008



Weighted Average Expiry by Gross Rental Income 1.75 Years

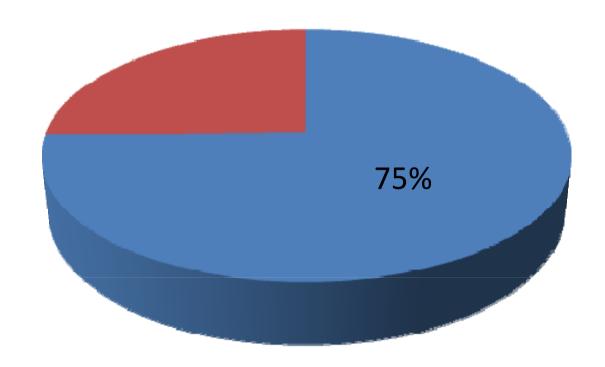
Note:

1. Excludes retail turnover rent





# 75% of 2009's Forecast Gross Rental Has Been Locked-In with Committed Leases



#### Note:

1. Includes forecast gross turnover rent and hotel service charge. Based on the manager's forecast and assumptions as shown in the joint announcement by CCT and CMT on 9 June 2008





# Top 10 Tenants<sup>1</sup> - Raffles City Tower

Tenant	% of Gross Rental Income
Economic Development Board	19.2%
Accenture Pte Ltd	10.4%
Phillip Securities Pte Ltd	8.9%
Petro-Diamond Singapore (Pte) Ltd	4.5%
AAPC Hotels Management Pte. Ltd.	3.4%
Raffles International Limited	3.2%
Chinaoil (Singapore) Int'l Pte Ltd	3.1%
Lyondell South Asia Pte Ltd	2.9%
Total Trading Asia Pte. Ltd.	2.6%
Orix Investment & Management Private Limited	2.5%
Top 10 Tenants	60.7%
Other Tenants	39.3%
Total	100.0%

#### Note:

1. Based on committed gross rental income for the month of Dec 2008





### Top 10 Tenants<sup>1</sup>

## - Raffles City Shopping Centre

Tenant	% of Gross Rental Income
Robinson & Company (Singapore) Private Limited	13.6%
Wing Tai Retail Pte. Ltd.	4.9%
Ossia International Limited	3.2%
Jay Gee Enterprises (Pte) Ltd	2.8%
Food Junction Management Pte Ltd	2.4%
Cold Storage Singapore (1983) Pte Ltd	2.4%
Esprit Retail Pte Ltd	2.3%
DBS Bank Ltd.	2.0%
ThaiExpress Concepts Pte. Ltd.	1.9%
The Looking Glass Pte. Limited	1.9%
Top 10 Tenants	37.4%
Other Tenants	62.6%
TOTAL	100.0%

Note

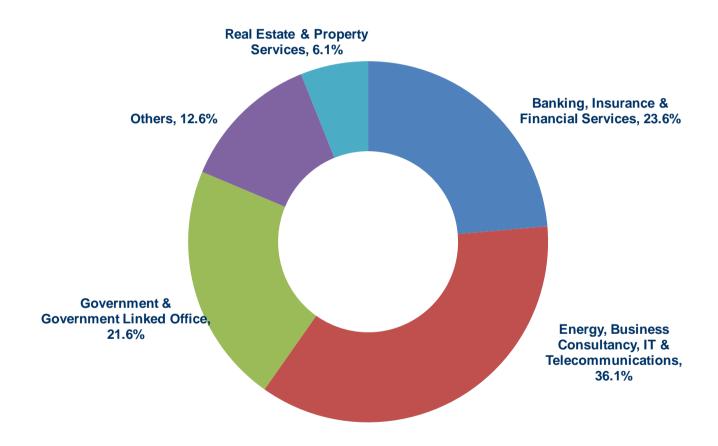
<sup>1.</sup> Based on committed gross rental income (excluding retail turnover rent) for the month of Dec 2008





# Trade Mix - Raffles City Tower

#### **Tenant Business Sector Analysis by Gross Rental Income as at 31 Dec 2008**



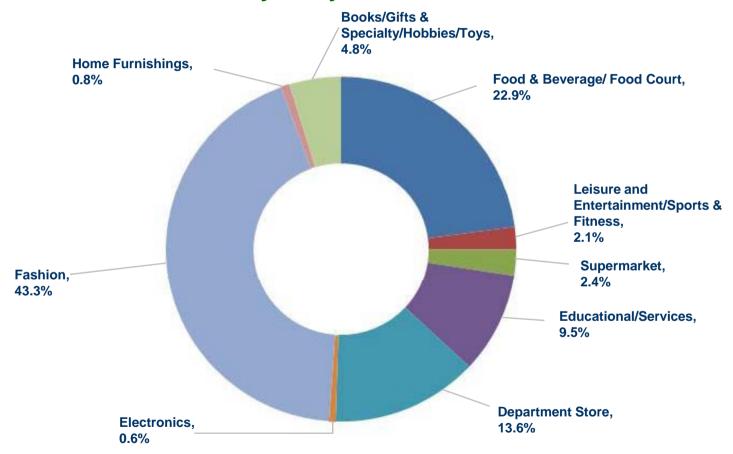




#### **Trade Mix**

#### Raffles City Shopping Centre

#### Tenant Business Sector Analysis by Gross Rental Income as at 31 Dec 2008









### Thank You

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