

### CapitaCommercial Trust Presentation for Investor Meetings



August 2011



This presentation shall be read in conjunction with CCT's Second Quarter 2011 Unaudited Financial Statement Announcement.

The past performance of CCT is not indicative of the future performance of CCT. Similarly, the past performance of CapitaCommercial Trust Management Limited, the manager of CCT is not indicative of the future performance of the Manager.

The value of units in CCT (CCT Units) and the income derived from them may fall as well as rise. The CCT Units are not obligations of, deposits in, or guaranteed by, the CCT Manager. An investment in the CCT Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request that the CCT Manager redeem or purchase their CCT Units while the CCT Units are listed. It is intended that holders of the CCT Units may only deal in their CCT Units through trading on Singapore Exchange Securities Trading Limited (SGX-ST). Listing of the CCT Units on the SGX-ST does not guarantee a liquid market for the CCT Units.

This presentation may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other developments or companies, shifts in expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business.

You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of the CCT Manager on future events.





Slide No.

1.	Highlights	4
2.	Financial Results	7
3.	Market Street Car Park Joint Venture	20
4.	Asset Enhancement Update	36
5.	Stable Portfolio	40
6.	Market Outlook	49
7.	Summary	52
8.	Raffles City 1H 2011 Information	55
9.	Supplementary Information	65











- Signed JV agreement with CapitaLand and MEA to redevelop Market Street Car Park into Grade A office tower
- Successfully refinanced S\$578.4 million (CCT's 60% interest in Raffles City Singapore) at lower interest rates well ahead of maturity date



### **Healthy portfolio performance**

- Portfolio committed occupancy rate at 97.7% as at 30 June 2011<sup>(1)</sup>
- Signed new office and retail leases and renewals of around 264,600 square feet from January June 2011
  - For 2Q 2011, tenants include:
    - Saudi Petroleum, Ltd (Singapore Branch) (Energy)
    - Shearman & Sterling LLP (Legal)
    - Shinhan Bank, Singapore Branch (Financial Services)
  - Key sectors of these new leases and renewals: Legal Services and Energy

Note:

(1) Computation excludes Market Street Car Park.



### **2. Financial Results**





# Achieved S\$106.5 million in distributable income and DPU of 3.77 cents for 1H 2011

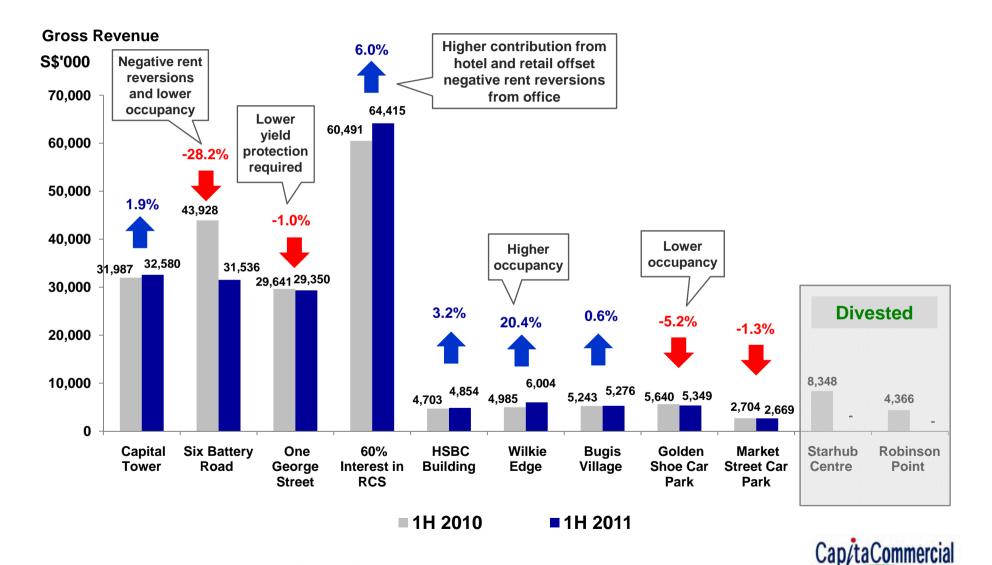


#### Note:

1. DPU for 1H 2011 was computed on the basis that none of the Convertible Bonds is converted into Units. Accordingly, the actual quantum of DPU may differ if any of the Convertible Bonds is converted into Units



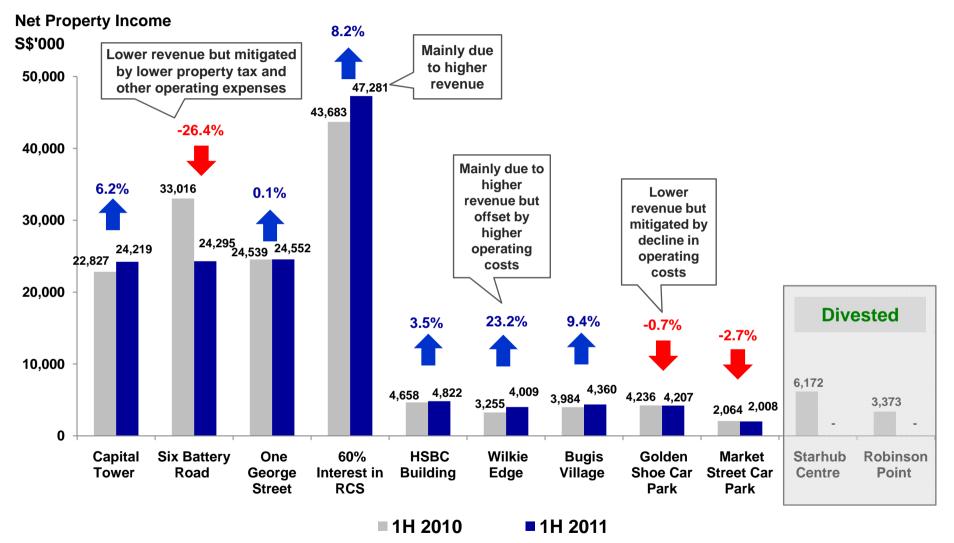
### **1H 2011 gross revenue decline mainly due to negative rent reversions**



CapitaCommercial Trust Presentation \*July 2011\*

Trust

# Lower operating expenses in 1H 2011 mitigated net property income decline





# Lettic Formation Adj. NAV improved to S\$1.52 due to revaluation gain

	30 Jun 11 S\$'000	31 Dec 10 S\$'000
Non-current assets <sup>1</sup>	5,710,799	5,554,383
Current assets <sup>2</sup>	479,981	641,784
Total assets	6,190,780	6,196,167
Current liabilities <sup>3</sup>	655,740	986,290
Non-current liabilities <sup>4</sup>	1,126,020	936,136
Net assets	4,409,020	4,273,741
Unitholders' funds	4,409,020	4,273,741
NAV Per Unit	\$1.56	\$1.51
Adjusted NAV Per Unit 5	\$1.52	<b>)</b> \$1.47

#### Notes: Comparing Jun 11 against Dec 10

- (1) Non-current assets increased by 3% primarily due to higher valuation of the investment properties on a portfolio basis
- (2) Current assets decreased primarily due to drop in cash balance utilized to repay MTN due in Jan 2011 and redemption of convertible bonds
- (3) Current liabilities dropped due to reclassification of borrowings of RCS Trust and convertible bonds due 2013 from current liabilities to non-current liabilities.
- (4) Non-current liabilities increased due to reclassification of borrowings from RCS Trust and convertible bonds due 2013 from current liabilities and convertible bonds
- (5) Assuming the distribution income has been paid to the unitholders



## **Valuation as at 30 June 2011 increased 2.8%**

	As at 31 Dec 10 S\$'m	As at 30 Jun 11 S\$'m	Variance %	As at 30 Jun 11 S\$ psf
Capital Tower	1,113.5	1,175.0	5.5	1,586
Six Battery Road	1,115.0	1,150.0	3.1	2,320
HSBC Building	345.8	370.5	7.1	1,848
Bugis Village	62.4	60.6	(2.9)	495
Golden Shoe Car Park	109.1	110.0	0.8	NM
One George Street	914.3	922.6	0.9	2,059
Wilkie Edge	150.9	151.1	0.1	1,011
Subtotal	3,811.0	3,939.8	3.4	
Raffles City 60%	1,615.8	1,640.4	1.5	NM
Portfolio	5,426.8	5,580.2	2.8	

Note:

Excludes Market Street Car Park which has been reclassified as Investment Property under Construction



### **CCT's June 2011 valuation showed slight cap** rate compression for some properties

Cap rates	Dec 2008	Dec 2009	Dec 2010	Jun 2011
Grade A offices and HSBC Building	4.5%	4.25%	Six Battery Road, HSBC Building: 4%	4%
			Capital Tower, One George Street 4.15%	
Wilkie Edge	4.75%	4.5%	4.4%	4.25%
Raffles City Singapore	Office: 4.5% Retail: 5.5% Hotels & Convention Centre: 5.75%	Office: 4.5% Retail: 5.6% Hotels & Convention Centre: 5.85%	Office - 4.5% Retail - 5.5% Hotels & Convention Centre - 5.75%	Office – 4.5% Retail – 5.5% Hotels & Convention Centre – 5.75%



## **I** RCS Trust's new debt package (100% interest)

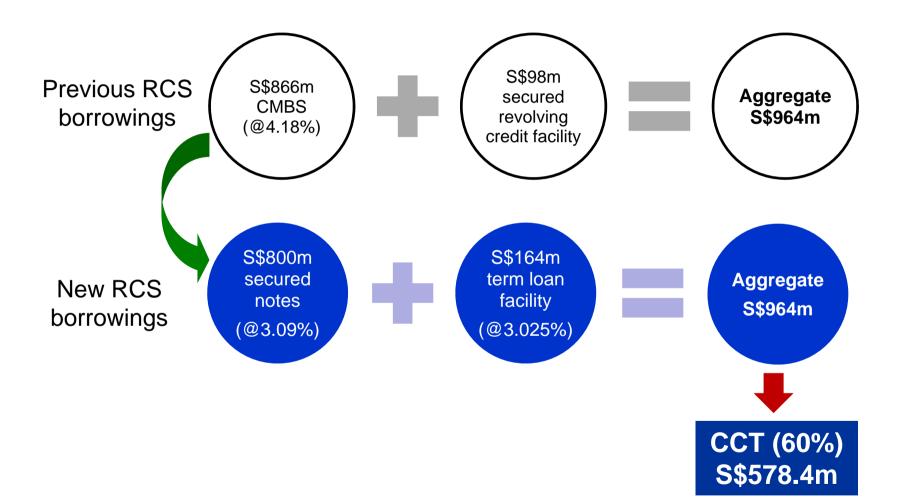
- 1. 1.7 times subscription for issue of US\$645 million
   5-year secured floating rate notes
  - Proceeds from issue swapped into S\$800 million and fixed at attractive 3.09% per annum (effective 13 Sept 2011)
- 2. S\$200 million 5-year secured term loan facility granted by DBS, HSBC and Standard Chartered Bank at 3.025% per annum (effective 13 Sept 2011)

Drawdown of S\$164 million

3. S\$300 million 5-year revolving credit facility in place



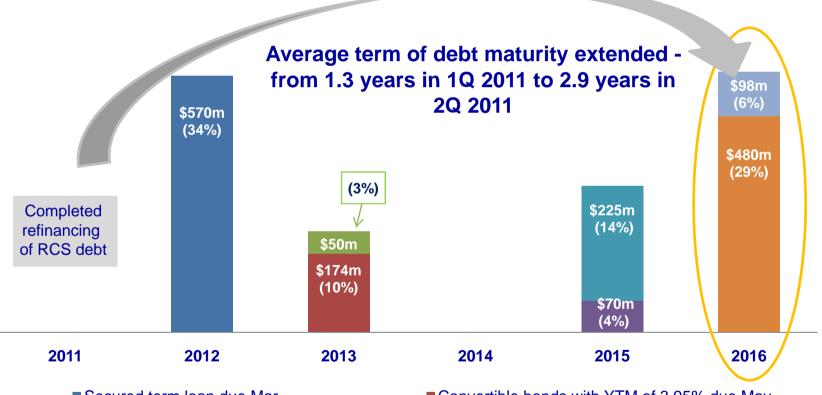
# Refinanced RCS' borrowings well ahead of maturity date and at lower interest rate





### Completed refinancing of all 2011 debt - diverse sources of funding

Debt maturity profile as at 30 June 2011



Secured term loan due Mar

3.5% fixed rate MTN due Jun

Convertible bonds at 2.7% due Apr

RCS secured term loan at 3.025% due Jun

Convertible bonds with YTM of 3.95% due May

■ 3.64% fixed rate MTN due Feb

RCS fixed rate 3.09% secured notes due Jun

Cap/taCommercial

# 2Q 2011's financial indicators – improved capital structure and healthy cashflows

	2Q 2011	1Q 2011	Remarks
Total Gross Debt (S\$'m)	1,666.7	1,673.4	Improved
Gearing Ratio	26.9%	27.8%	Improved (due to higher assets value and lower borrowings)
Net Debt/EBITDA	5.3 times	5.3 times	Stable
Unencumbered Assets as % of Total Assets	54.5%	54.6%	Stable
Average Term to Maturity	2.9 years	1.3 years	Improved (due to refinancing of RCS Trust)
Average Cost of Debt	3.6%	3.6%	Stable
Interest Coverage	4.1 times	4.1 times	Stable



## **Further enhanced financial flexibility**

- Total number of unsecured assets : 7 out of 9
- Value of unsecured assets : S\$2.8 billion (50.0% of total value of investment properties)
- S\$1.9 billion untapped balance from S\$2.0 billion multicurrency medium term note programme





#### **Fixed/Floating Interest Rate Profile** Low exposure to interest rate risk

**Borrowings on Floating Rate** 

# 12% 88% Borrowings on Fixed Rate

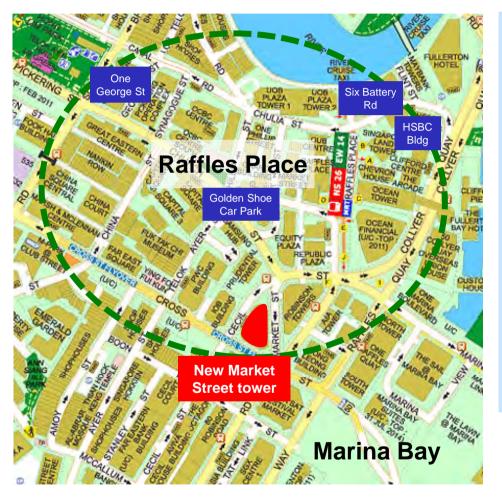


### 3. Market Street Car Park Joint Venture





### Well-connected island site in Raffles Place and near Marina Bay financial area



#### Attractiveness of **Market Street site**

• In the heart of Singapore's Central Business District, and close to Marina Bay

- Excellent connectivity to public transportation network and amenities
- Island site with high visibility







# **URA for redevelopment in Jan 2008**

- Subject to conditions:
  - Proposed Commercial use at gross plot ratio 12.6+ (equivalent to 14.49), subject to approval to rezone the site from Transport to Commercial use; and
  - 2. Site to be developed for office use only with activity generating uses on the first storey









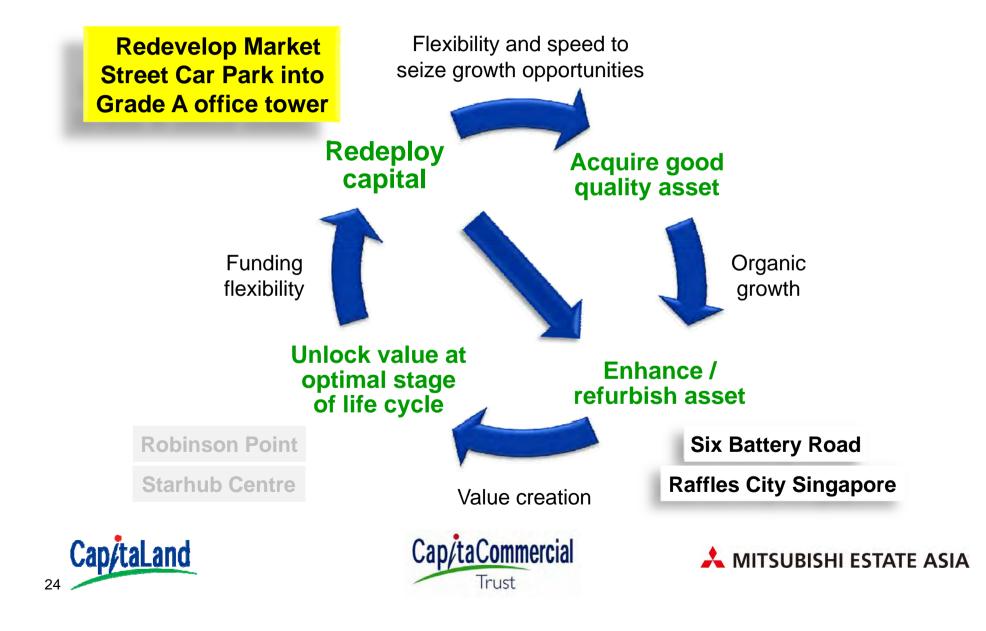
- Lifting of land use restriction from "Transport Facilities" to "Commercial Use"
- Subject to:
  - 1. Differential premium payment by the lessee (the joint venture) of 100% of enhancement in land value (assessed by Chief Valuer in a spot valuation)
  - 2. No extension of existing land lease (62 years)







# In line with CCT's portfolio reconstitution strategy to generate higher value for Trust



## **Ationale for the redevelopment**

- 1. Converting to office maximises use of the prime site
- 2. Increase foothold in Raffles Place area
- 3. Financial considerations
- 4. No Grade A office buildings in CBD completing in 2014
- 5. Office demand expected to increase on the back of economic growth
- 6. Positive trends in office rents







### **Redevelop into a Grade A office tower to maximise land use for the site**



Artist's impression only. Actual design may change







#### Joint venture partner needed as total project cost exceeds 10% of CCT total assets

According to the Property Fund Guidelines issued by the Monetary Authority of Singapore,

"The total contract value of property development activities undertaken and investments in uncompleted property developments <u>should not exceed 10%</u> of the property fund's deposited property [total asset size]."

Estimated total project development cost	CCT's total asset size as at 31 Mar 2011	10% of CCT's total assets
S\$1.4 billion	S\$6.0 billion	S\$601 million







### **Collaboration with strong partners allows Ieverage of expertise and strengths**

#### CapitaLand (CL)

- One of Asia's largest real estate companies
- Strong track record in real estate development and services including design & development, project management, marketing & leasing and property management
- Strong balance sheet
- Sponsor of CCT (owns 31.9%)

#### CapitaCommercial Trust (CCT)

- Driver of redevelopment project
- Premier office landlord with consistently above market occupancy
- Extensive REIT management expertise
- Proven track record in asset and capital management
- Owner of over 3 million sq ft of commercial space in Singapore's Central Area

#### Mitsubishi Estate Asia (MEA)

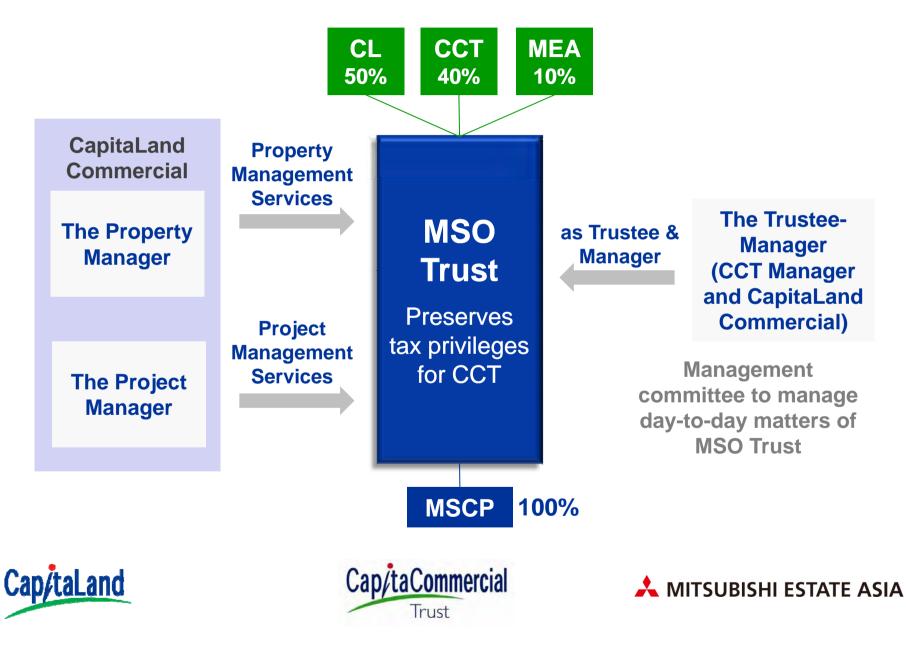
- Strategic partner of CL
- Proven record in property development, architecture research and design
- Subsidiary of Mitsubishi Estate Co., Ltd., a leading international property company; substantial commercial portfolio in Japan, including over 30 buildings (net area of 17 million sq ft) in Tokyo's Marunouchi area.





📩 MITSUBISHI ESTATE ASIA





## **Kole of Management Committee**

- 5 members: 3 nominated by CCL and 2 nominated by CCT Trustee
- Acts on behalf of MSO Trustee-Manager to manage daily operation matters of MSO Trust
- Performs all of MSO Trustee-Manager's obligations







# Independent valuations to assess residual value of land for the proposed office development

Basis: Residual land valuation approach



Average valuation \$\$53.3 million \$9.7%

S\$48.6 million (as a car park as at 31 Dec 2010)

As comparison, Golden Shoe Car Park valuation as a car park grew by **0.8%** from S\$109.1 million as at 31 Dec 2010, to S\$110.0 million as at 30 Jun 2011.







# Sale to MSO Trust at S\$56m with call option to buy completed asset within 3 years after TOP



valuation as a car park

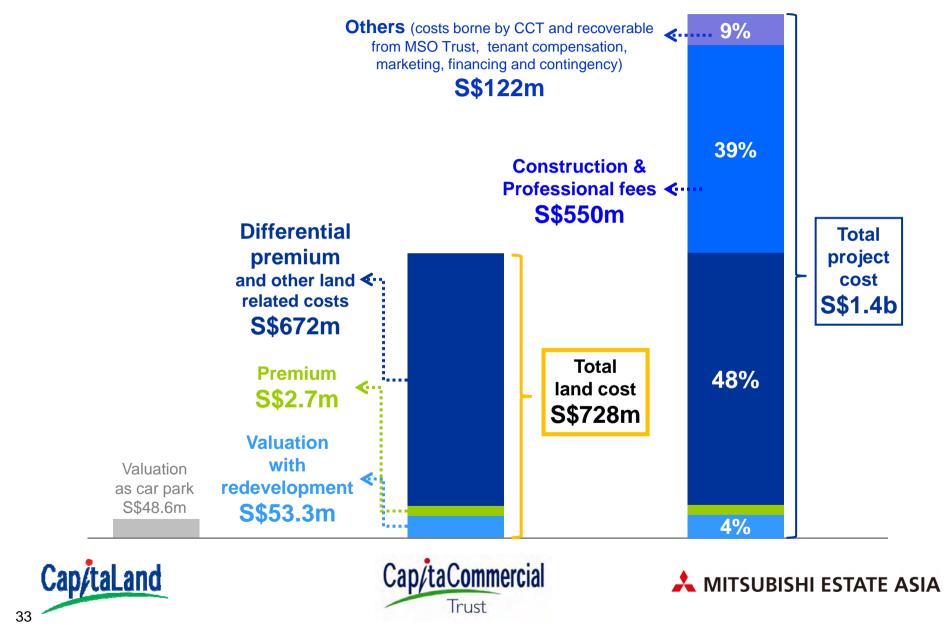
\*\* Price must give at least a compounded return of 6.3% per annum (CapitaLand's estimated cost of capital) to the sellers before the call option can be exercised.



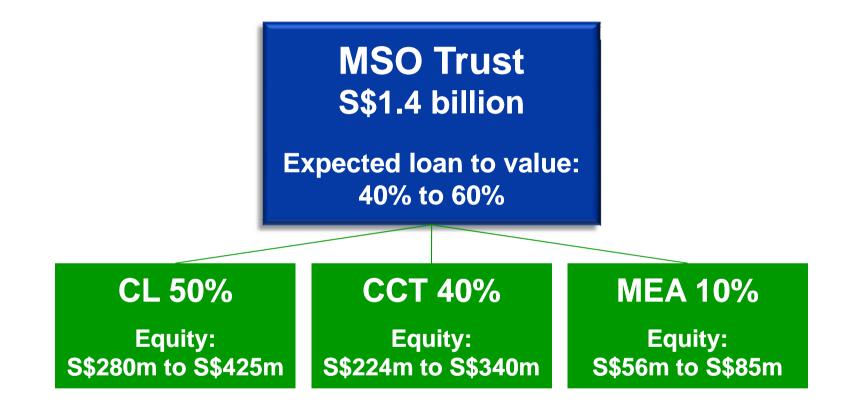




# JV pays for 100% enhancement in land value which makes up bulk of land-related costs













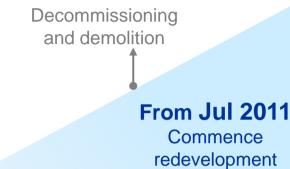


2<sup>nd</sup> half 2014 Complete redevelopment



#### Jan 2008 Outline planning permission given to enhance land use

Jan 2009 Aborted plan during Global **Financial Crisis** 





14 Jul 2011

Assistance given to tenants and season car parkers

Announced joint venture

30 Jun 2011

Closure of car park

#### 19 Apr 2011 Announced redevelopment

#### 31 Jan 2011

Confirmed obtaining of provisional permission for redevelopment

35

### Cap/taLand





**Outstanding issues** 

- Link to MRT station

- No. of car park lots provision

### 4. Asset Enhancement Update





# **Six Battery Road: Strong pre-commitment for upgraded space available in 2011**

	Upgraded space targeted for handover in 2011	Pre-commiti upgraded spa	
Q2 2011	93,700 sq ft	74,400 sq ft	79%
Q1 2011	76,100 sq ft	48,800 sq ft	64%



# **Completed works in 2Q 2011**





**Refreshed Washrooms feature:** 

✓ energy-saving lightings
✓ water-efficient water fittings
✓ green-label toilet door laminates
✓ quality finishes

#### **Revitalized Main Lift Lobby:**

✓ stylish interior design✓ unique architectural lighting

- design
- ✓ premium floor finishes
- ✓ designer walls feature mirror finish with specially designed back-lit motifs







# **First chiller replacement**

The challenging task of chiller replacement was successfully carried out in a carefully planned and coordinated overnight operation







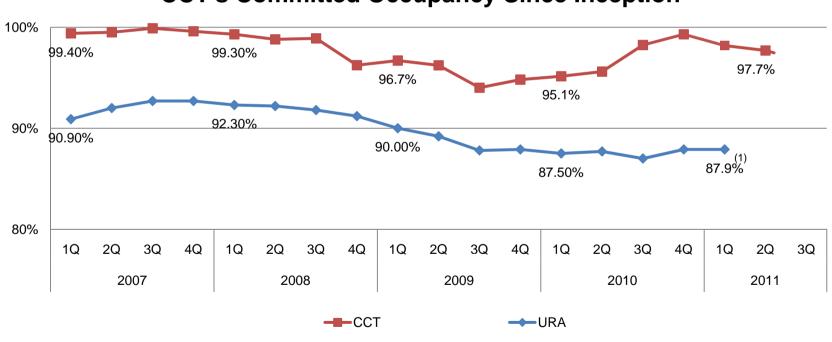
## **5. Stable Portfolio**





### CCT's Grade A offices and portfolio near 100% occupancy

	CCT Committed Occupancy Level				ncy Level Industry Statistics Occupancy Level			
Grade A Office	2Q2011	97.2%	1Q2011	98.1%	2Q2011	94.0% 📕	1Q2011	95.2%
Portfolio	2Q2011	97.7%	1Q2011	98.2%	2Q2011	94.6%	1Q2011	94.4%



#### **CCT's Committed Occupancy Since Inception**

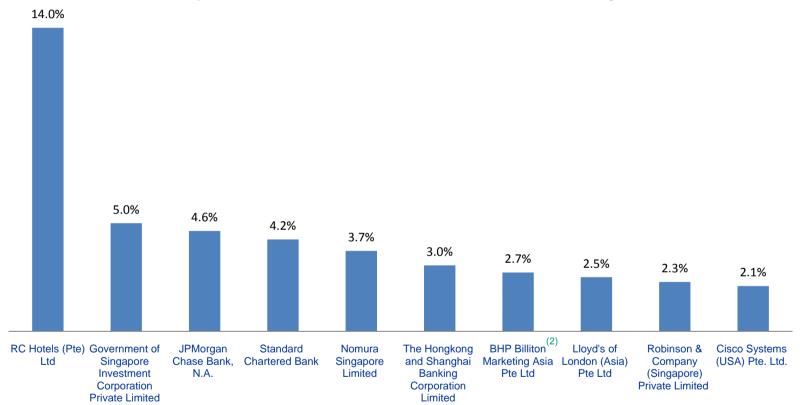
#### Note:

(1) URA has not released Occupancy Index Figure for 2Q 2011



# **Top ten blue-chip tenants**<sup>(1)</sup> contribute about 44% of monthly gross rental income

Weighted Average Lease Term to Expiry (by floor area) for Top 10 Tenants as at 30 Jun 2011 = 4.7 years



#### Notes:

- (1) Based on gross rental income for Jun 2011 (excluding retail turnover rent).
- (2) BHP Billiton Marketing Asia Pte Ltd lease expired on 30 Jun 2011. The space has been committed to JPMorgan Chase Bank, N.A. and Mizuho Corporate Bank, Ltd.





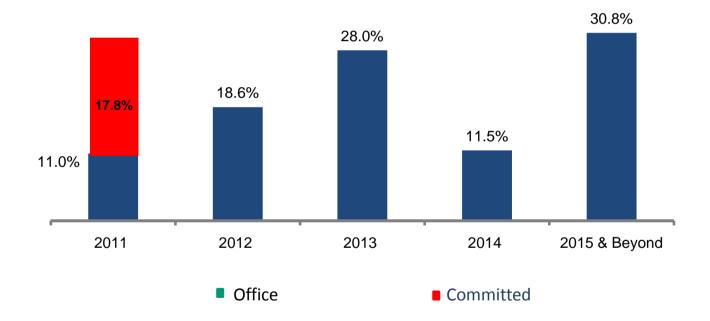
## Lease expiry profile as a percentage of monthly gross rental income<sup>(1)</sup> for June 2011





# Balance between extending office lease expiries and opportunity to capture market recovery

## Office lease expiry profile as a percentage of monthly office gross rental income for Jun 2011



#### Average office portfolio rent as at 30 Jun 2011 is \$7.84 psf





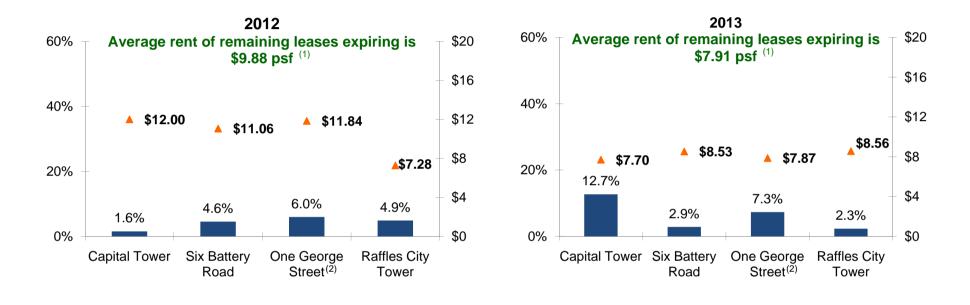
2Q 2011 Industry Statistics <sup>(1)</sup> – Grade A Office Average Market Rent: S\$10.60 psf Prime Office Average Market Rent: S\$ 8.80 psf



(3) Has embedded yield protection of 4.25% p.a., based on purchase consideration of S\$1.165 billion until 10 July 2013 from CapitaLand. This eliminates downside rental risk for One George Street during the yield protection period, but allows CCT to benefit from any upside in rental reversion.



# Positioning leasing strategy to benefit from office market recovery upon lease expiries



Ave Monthly Gross Rental Rate for Expiring Leases (S\$ psf/month)

<u>Monthly gross rental income for leases expiring at respective properties X 100%</u> Monthly gross rental income for office portfolio

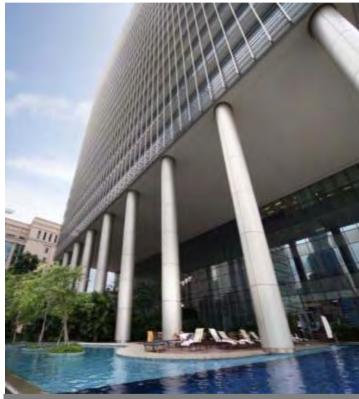
#### Notes:

(1) 3 Grade A buildings and Raffles City Tower only

(2) Has embedded yield protection of 4.25% p.a., based on purchase consideration of S\$1.165 billion until 10 July 2013 from CapitaLand. This eliminates downside rental risk for One George Street during the yield protection period, but allows CCT to benefit from any upside in rental reversion.



### Awards and recognition that demonstrate our commitment to environmental sustainability



One George Street attained Green Mark Gold<sup>plus</sup> award by the Building and Construction Authority



Raffles City Singapore achieved Green Mark Gold award by the Building and Construction Authority



### Enhancing relationships: Delighting tenants via Ice Cream Day





















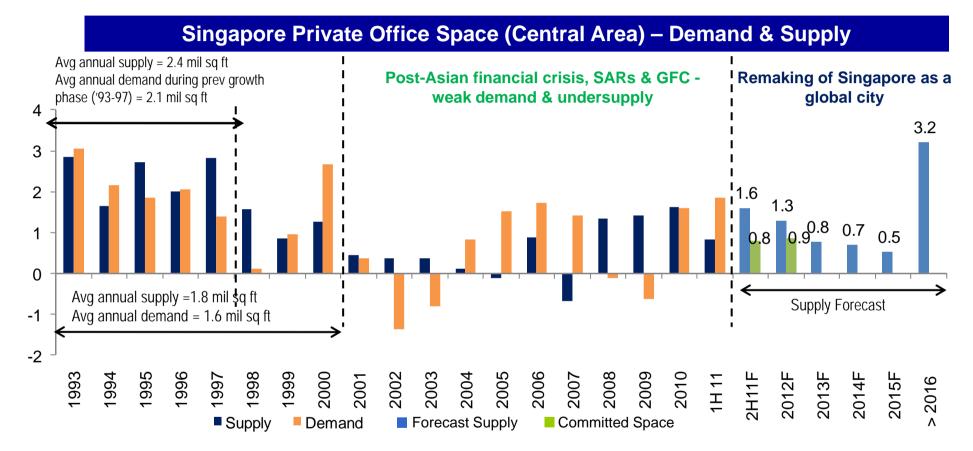


### 6. Market Outlook





### 3 mil sq ft supply from 2H 2011 to 2012 about 60% pre-leased No new office supply in 2014 except for Market Street



#### Notes:

(1) Central Area comprises 'The Downtown Core', 'Orchard' and 'Rest of Central Area'

(2) Supply is calculated as net change of stock over the quarter and may include office stock removed from market due to conversions or demolitions

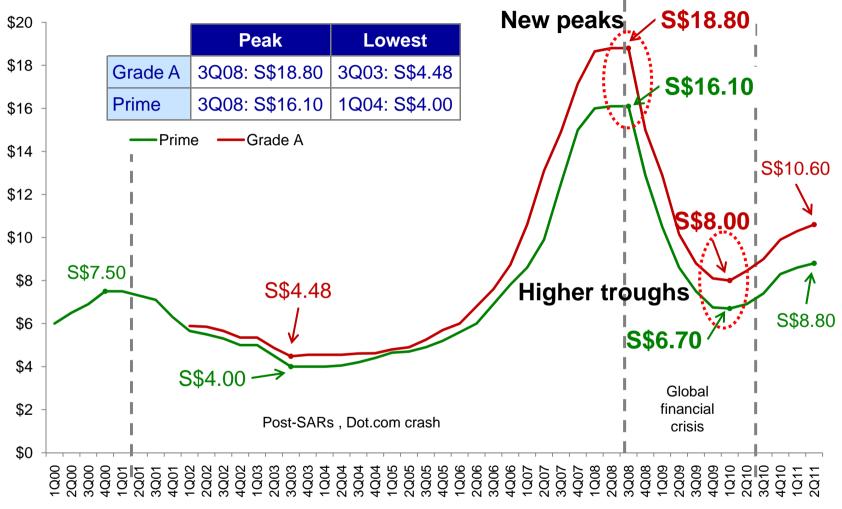
(3) Minimum office requirement for Marina South project is 2.2 mil sq. ft with estimated TOP in 2016

(4) Ophir-Rochor Site with minimum office requirement of 690,000 sq.ft. has not been included as project details have not yet been released.

Source: Consensus Compiled from CBRE, Morgan Stanley (May 2011), JP Morgan (Jun 2011), OCBC (Jun 2011)



# Lack of new office supply in 2014 expected to spur rental growth



\*No historical data for Grade A rents prior to 2002. Source of rental data: CB Richard Ellis (Pte) Ltd (figures as at end of each quarter)

Cap/taCommercial









#### • 1H 2011 distributable income down by 3.2%

 Due to mainly attributed to the reduction in rental income following the divestments of two non-Grade A properties and negative rent reversions, mitigated by higher income contribution from other CCT properties

#### Portfolio reconstitution strategy

- Market Street Car Park redevelopment is underway with signing of joint venture with CapitaLand and Mitsubishi Estate Asia
- Asset enhancement initiative at Six Battery Road achieving credible precommitment and rental rates

#### Stable portfolio performance

- Committed occupancies higher than market levels
- Continue to focus on investment opportunities in Singapore
- Continue to adopt proactive capital management





<b>Distribution Period</b>	From 1 January 2011 to 30 June 2011
Estimated Distribution Per Unit <sup>(1)</sup>	Taxable - 3.77 cents

#### **Distribution Timetable**

Books Closure Date	28 July 2011
Distribution Payment Date	26 August 2011

#### Note:

(1) The estimated DPU is computed on the basis that none of the Convertible Bonds is converted into units. Accordingly, the actual quantum of DPU may differ if any of the Convertible Bonds is converted into units.



## 8. Raffles City 1H 2011 Information







		CCT's 60% Interest						
	1H 11 S\$'000	1H 10 S\$'000	S\$'000	Variance %	1H 11 S\$'000			
Gross Revenue	64,415	60,491	3,924	6.5	107,359			
- Office	10,520	11,713	(1,193) <sup>(1)</sup>	(10.2)	17,534			
- Retail	27,897	24,755	3,142	12.7	46,495			
- Hotel	23,872	21,812	2,060	9.4	39,787			
- Others	2,126	2,211	<b>(85)</b> <sup>(2)</sup>	(3.8)	3,543			

Net Property	47,281	43,683	3,598	8.2	78,802
Income	47,201	40,000	0,000	0.2	10,002

(1) The decline in office revenue was due to lower renewed or signed rents as compared to expiring rents

(2) The decline in other revenue was due to lower tenants' recovery in 1H 2011







	As at 30 June 2011
Net Debt / Total Assets	34.3%
	2Q 2011
Net Operating Profit / Secured Notes Debt Service	3.5 x
Net Operating Profit / Total Debt Service	3.4 x





### **Raffles City Singapore – Summary**

Key Details (As at 30 June 20	11)
Gross Floor Area	320,490 sq m (or 3,449,727 sq ft)
Net Lettable Area	Office: 35,333 sq m (or 380,320 sq ft) Retail: 39,094 sq m (or 420,810 sq ft) Total : 74,427 sq m (or 801,130 sq ft)
Number of Tenants	Office: 53 Retail: 218 Hotels & Convention Centre: 1 Total: 272
Number of Hotel Rooms	2,030
Carpark Lots	1,043
Title	Leasehold tenure of 99 years expiring 15 July 2078
Valuation (as at 30 June 2011)	S\$2,734.0 million by CB Richard Ellis (Pte) Ltd and Jones Lang LaSalle Hotels <sup>(1)</sup>
Committed Occupancy	Office: 97.7% Retail: 100.0% Total: 98.9%
Awards	Green Mark (Gold) Award 2010 by Building and Construction Authority National Safety & Security Award 2010 - Marina SSWG (Safety & Security Watch Group) by Singapore Police Force- Individual Category

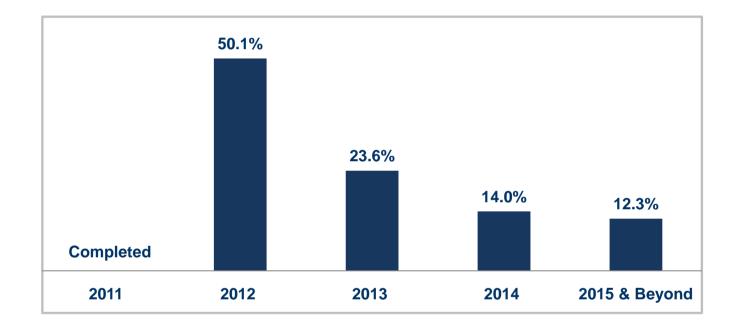
(1) CB Richard Ellis (Pte) Ltd was engaged to conduct the valuation of the retail and office components and Jones Lang LaSalle Hotels was engaged to conduct the valuation of the hotel component





### Lease Expiry Profile – Raffles City Tower (Office)

#### Leases up for Renewal as a % of Gross Rental Income as at 30 June 2011



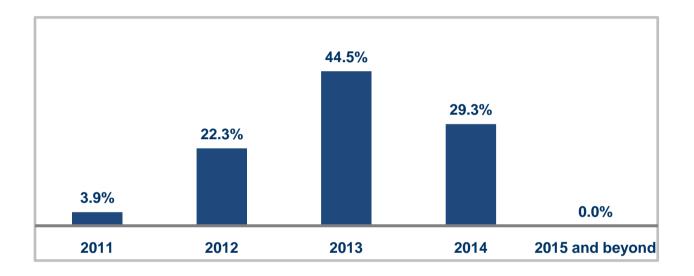
Weighted Average Expiry by Gross Rental Income2.02 Years





### Lease Expiry Profile – Raffles City Shopping Centre

Leases up for Renewal as a % of Gross Rental Income as at 30 June 2011



Weighted Average Expiry by Gross Rental Income2.03 Years





# **Top 10 Tenants**<sup>(1)</sup> – Raffles City Tower (Office)

Tenant	% of Gross Rental Income
Economic Development Board	27.1%
Accenture Pte Ltd	12.3%
Philip Securities Pte Ltd	11.4%
Total Trading Asia Pte. Ltd.	3.3%
AAPC Hotels Management Pte. Ltd.	3.2%
Raffles International Limited	3.2%
Delegation of the European Union to Singapore	2.7%
Petrol-Diamond Singapore (Pte) Ltd	2.4%
Noonday Asset Management Asia Pte. Ltd.	2.3%
OSIsoft Asia Pte Ltd	2.3%
Top 10 Tenants	70.2%
Other Tenants	29.8%
TOTAL	100.0%

(1) Based on committed gross rental income as at 30 June 2011





# **Top 10 Tenants**<sup>(1)</sup> – Raffles City Shopping Centre

Tenant	% of Gross Rental Income
Robinson & Co (Singapore) Pte Ltd	13.7%
Wing Tai Clothing Pte Ltd	4.1%
TES 07 Pte Ltd	3.3%
Jay Gee Enterprises Pte Ltd	3.1%
Cold Storage Singapore (1983) Pte Ltd	2.6%
Esprit Retail Pte Ltd	2.4%
Food Junction Management Pte Ltd	2.4%
Cortina Watch Pte Ltd	2.1%
DBS Bank Ltd.	1.8%
Hinckley Singapore Trading Pte. Ltd.	1.7%
Top 10 Tenants	37.2%
Other Tenants	62.8%
TOTAL	100.0%

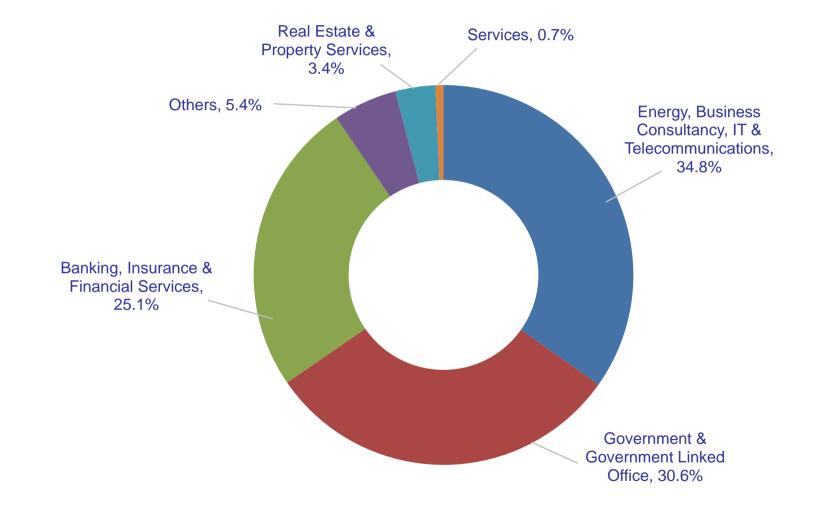
(1) Based on committed gross rental income as at 30 June 2011







#### Tenant Business Sector Analysis by Gross Rental Income as at 30 June 2011

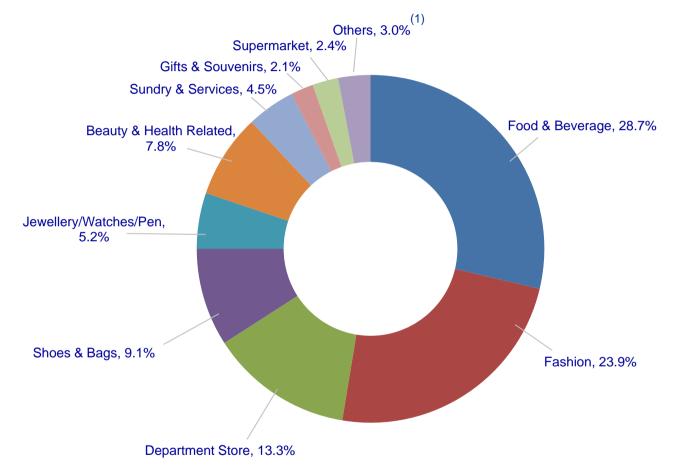








Tenant Business Sector Analysis by Gross Rental Income as at 30 June 2011



(1) Others include Books & Stationery, Electrical & Electronics, Houseware & Furnishings, Art Gallery, Music & Video, Toys & Hobbies and Information Technology





## **Supplementary Slides**





# **Singapore's First Listed Commercial REIT**

Listing	May 2004 on Singapore Exchange Securities Trading Limited
Portfolio - Singapore	Nine quality commercial assets in the Central Area of Singapore Three Grade A offices and one prime office, three mixed-use properties, and two multi-storey car parks in CBD
Total Net Lettable Area Total number of Tenants	About 3 million sq ft More than 400 (office and retail)
Investments - Malaysia (less than 5% of total assets)	<ul><li>30% stake in Quill Capita Trust who owns ten commercial properties in Kuala Lumpur, Cyberjaya and Penang</li><li>7.4% stake in Malaysia Commercial Development Fund Pte. Ltd.</li></ul>
Total assets	S\$6.2 billion (US\$5.1 billion) (as at 30 June 2011)
Market cap	S\$4.1 billion (US\$3.4 billion) Based on CCT's closing price of S\$1.45 on 30 June 2011 (last trading day of the month) and total units on issue 2,827,800,248.

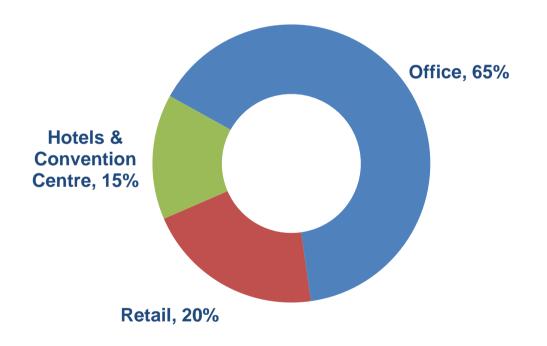


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# Gross rental income<sup>(1)</sup> predominantly contributed by Grade A offices

CCT's income contribution by sector for 1H 2011

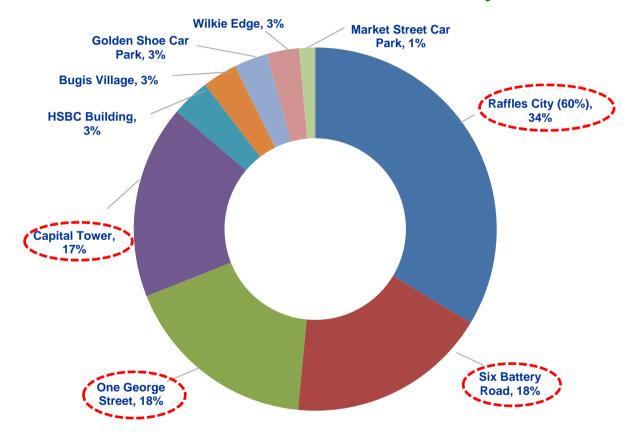








#### More than 80% of Net Property Income from Grade A offices and Raffles City<sup>(2)</sup>



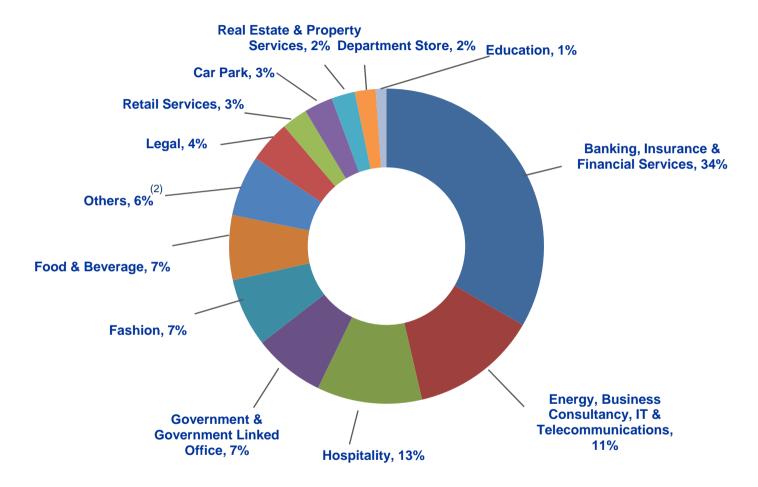
#### Notes:

(1) For the period from 1 Jan 2011 to 30 Jun 2011
(2) Poprocepts CCT's interest of 60% in Paffles Cit

(2) Represents CCT's interest of 60% in Raffles City







Notes:

(1) Based on portfolio gross rental income for Jun 2011 including car park income from Golden Shoe Car Park and Market Street Car Park

(2) Consists of other minor retail and office trades.



## High portfolio committed occupancy rate

	ССТ	CCT Committed Occupancy Level					Industry Statistics Occupancy Level			
Grade A Office	2Q2011	97.2	2%	1Q2011	98.1%	2Q	2011	94.0%	1Q2011	95.2%
Portfolio	2Q2011	97.	7%	1Q2011	98.2%	2Q	2011	94.6%	1Q2011	94.4%
		2004	2005	2006	2007	2008	2009	2010	1Q 2011	2Q 2011
Capital Tower		94.5	100	100	100	99.9	99.9	99.9	100	100
Six Battery Roa	ad	97.5	99.5	100	99.9	98.6	99.2	99.7	93.5	90.4
Bugis Village		92.9	92.1	95.3	99.1	96.6	93.8	93.4	93.7	95.0
Golden Shoe C	ar Park	100	85.4	98	96.4	100	100	95.2	92.7	99.1
Market Street C	Car Park	100	0.0 <sup>(2)</sup>	95.6	95.4	82.8	100	100	100	0.0 <sup>(4)</sup>
HSBC Building			100	100	100	100	100	100	100	100
Raffles City				99.5	99.3	99.9	99.3	99.1	99.6	98.9
Wilkie Edge <sup>(3)</sup>	)					52.5	77.9	98.4	97.4	98.4
One George Street						100	96.3	100	100	100
Portfolio Occu	pancy	95.2	99.1	99.6	99.6	96.2	94.8	99.3	98.2	97.7

#### Notes:

(1) For years 2004 to 2009, portfolio occupancy rate includes Starhub Centre and Robinson Point which were divested in 2010

(2) Market Street Car Park's retail space was closed in November 2005 for asset enhancement work

(3) Wilkie Edge is a property legally completed in December 2008

(4) Market Street Car Park ceased operations as at 30 June 2011 for redevelopment.











	Capital Tower	Six Battery Road	One George Street	Raffles City
Address	168 Robinson Rd	6 Battery Rd	1 George Street	250/252 North Bridge Rd; 2 Stamford Rd; 80 Bras Basah Rd
NLA (sqm)	68,836	46,339	41,620	74,376 (Office: 35,334, Retail: 39,042)
Leasehold expiring	31-Dec-2094	19-Apr-2825	21-Jan-2102	15-Jul-2078
Committed occupancy	100%	90.4%	100%	98.9%
Valuation (30 Jun 2011)	\$1,175.0m	\$1,150.0m	\$922.6m	\$2,734.0m (100%) \$1,640.4m (60%)
Car park lots	415	190	175	1,043



# **Property details (2)**



	HSBC Building	Wilkie Edge	Bugis Village <sup>(1)</sup>	Golden Shoe Car Park	Market Street Car Park
Address	21 Collyer Quay	8 Wilkie Road	62 to 67 Queen St, 151 to 166 Rochor Rd, 229 to 253 (odd nos only) Victoria St	50 Market Street	146 Market Street
NLA (sqm)	18,624	13,576	11,375	4,117	2,360
Leasehold expiring	18-Dec-2849	20-Feb-2105	30-Mar-2088	31-Jan-2081	31-Mar-2073
Committed occupancy	100%	98.4%	95.0%	99.1%	0% <sup>(2)</sup>
Valuation (30 Jun 2011)	\$370.5m	\$151.1m	\$60.6m	\$110.0m	\$53.3m <sup>(3)</sup>
Car park lots	NA	215	NA	1,053	704

Note:

(1) The leasehold title and the valuation take into account the right of the President of the Republic of Singapore, as lessor under the State Lease, to terminate the State Lease on 1 April 2019 upon payment of \$\$6,610,208.53 plus accrued interest.

(2) Market Street Car Park officially ceased operations on 30 June 2011 for the redevelopment project.

(3) Average valuation of the property with the redevelopment potential less the differential premium to be paid for the change of land use.



# Known Future Office Supply in Central Area (2011-2016) (1 of 2)

Exp. DOC	Proposed Office Projects	Micromarket	NFA (sf)	Pre-commitment as at 2Q11
3Q11	Asia Square Tower 1 (Marina View Tower 1 (only L6 – L43 Office)	Marina Bay	1,260,000	62%
4Q11	1 Raffles Place (Tower 2)	Raffles Place	350,000	9%
		Subtotal (2011):	1,610,000	50%
2012	Marina Bay Financial Centre (MBFC – Phase 2)	Marina Bay	1,300,000	66%
		Subtotal (2012):	1,300,000	66%
2013	Asia Square Tower 2	Marina Bay	782,000	N.A.
		Subtotal (2013):	782,000	N.A.
2014	Market Street Carpark (redevelopment)	Raffles Place	720,000	N.A.
		Subtotal (2014):	720,000	N.A.

Note: Ophir-Rochor Site with minimum office requirement of 690,000 sq.ft. has not been included as project details have not yet been released.

Source: Consensus Compiled from CBRE, Morgan Stanley (May 2011), JP Morgan (Jun 2011), OCBC (Jun 2011)



# Known Future Office Supply in Central Area (2011-2016) (2 of 2)

Exp. DOC	Proposed Office Projects	Micromarket	NFA (sf)
2015	South Beach Project	Beach Rd/City Hall	506,000
		Subtotal (2015):	506,000
2016	Peck Seah / Choon Guan Street	Tanjong Pagar	1,000,000
2016	Marina South Site (min office requirement)	Marina Bay	2,202,000
		Subtotal (2016):	3,202,000
TOTAL FORECAST SUPPLY (2011 – 2013)			

Note: Ophir-Rochor Site with minimum office requirement of 690,000 sq.ft. has not been included as project details have not yet been released.

Source: Consensus Compiled from CBRE, Morgan Stanley (May 2011), JP Morgan (Jun 2011), OCBC (Jun 2011)







CapitaCommercial Trust Management Limited 39 Robinson Road #18-01 Robinson Point Singapore 068911 Tel: (65) 6536 1188 Fax: (65) 6533 6133 http://www.cct.com.sg

For enquiries, please contact: Ms Ho Mei Peng Head, Investor Relations & Communications Direct: (65) 6826 5586 Email: ho.meipeng@capitaland.com

