

# Raffles City Singapore First Quarter 2013





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## Performance of RCS Trust – 1Q 2013

	CCT's 60% Interest				RCS Trust 100%
	1Q 2013	1Q 2012	Variance		1Q 2013
	S\$'000	S\$'000	S\$'000	%	S\$'000
Gross Revenue	33,887	33,079	808	2.4	56,479
- Office	5,636	5,087	549	10.8	9,393
- Retail	14,912	14,132	780	5.5	24,854
- Hotel	12,180	12,690	(510) <sup>1</sup>	(4.0)	20,300
- Others	1,159	1,170	(11)	(0.9)	1,932

Net Property Income	24,992	24,387	605	2.5	41,653
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<sup>(1)</sup> The year-on-year decline in gross revenue from the hotel lease is due to some upgrading works by RC Hotel and lower service charge recovered due to lower utility tariff rates secured by RCS Trust.







### **RCS Trust – Financial Ratios**

	As at 31 March 2013
Net Debt / Total Assets	33.3%

	1Q 2013
Net Operating Profit / CMBS Debt Service (1)	6.11 x
Net Operating Profit / Total Debt Service (2)	4.91 x

#### Notes:

- (1) NOP / CMBS debt service (Net property income less other borrowing cost and trust expenses ) / (CMBS interest expense )
- (2) NOP / Total debt service (Net property income less other borrowing cost and trust expenses ) / (CMBS and bank loan interest expenses)

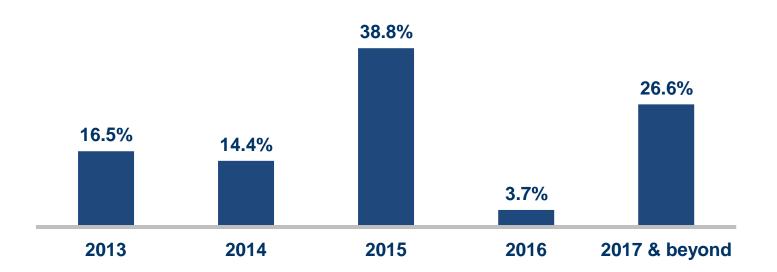






## **Lease Expiry Profile – Raffles City Tower (Office)**

Leases up for Renewal as a % of Gross Rental Income as at 31 March 2013



**Weighted Average Expiry by Gross Rental Income** 

**2.52 Years** 

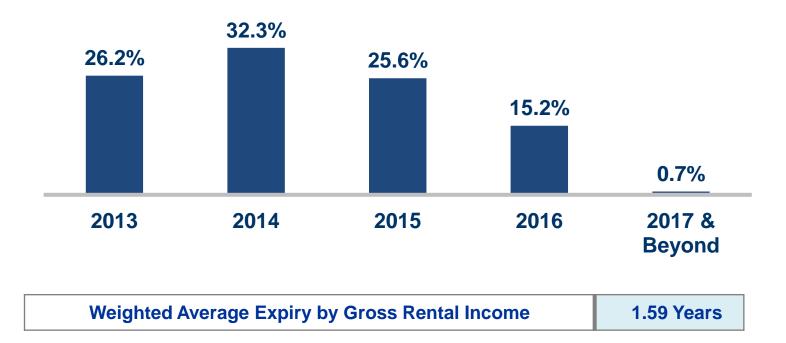






## **Lease Expiry Profile – Raffles City Shopping Centre**

Leases up for Renewal as a % of Gross Rental Income as at 31 March 2013







## **Update on Asset Enhancement Initiatives** ("AEI") for Raffles City Tower







## Raffles City Tower AEI: Completed works

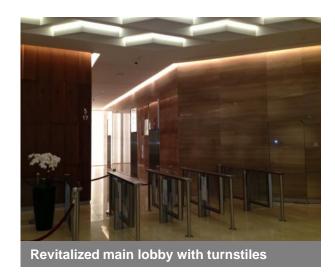
\$34.7 mil Asset Enhancement Initiative to be carried out in phases till 2Q 2014 while the building remains in operation

#### **Revitalized main lobby:**

- Spaciousness enhanced with raised feature ceiling
- Security enhanced with turnstile installation

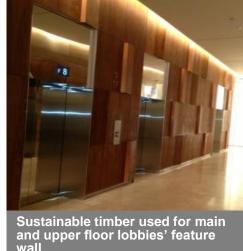
#### **Upper lift lobbies:**

- Phase 1 of 6 for typical lift lobbies completed (6 out of 35 floors upgraded), including
  - Upgrading of toilet exhaust system
  - Replacement of sprinkler pipe fittings
  - Replacement of staircase pressurization fan











Trust



## Raffles City Tower AEI: Works to be completed by 2Q 2013

#### **Canopy and Drop off area**

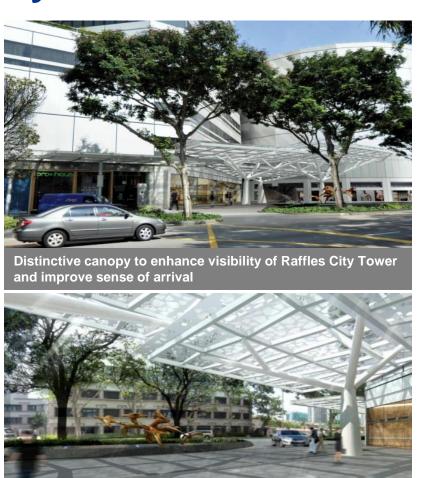
 Installation of canopy, water feature and sculpture to enhance visibility of entrance

#### **Main lobby**

 Self registration kiosk for convenience of repeat visitors, speeding up registration and shortening queues at concierge

#### **Upper floor lift lobbies**

 Phase 2 of 6 for typical floors (6 floors)



Seamless extension of the main entrance lobby to the drop





off area



## **Thank You**

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